NEW HAMPSHIRE GAS CORPORATION COST OF GAS RATE FILING - DG 12- $\qquad$

SUMMER PERIOD 2012

ORIGINAL FILING

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New Hampshire Gas Corporation

## Calculation of the Cost of Gas Rate

Period Covered: $\quad$ Summer Period May 1, 2012 through October 31, 2012


Pursuant to tariff section 17(d), the Company may adjust the approved cost of gas rate upward on a monthly basis to the following rate:

Maximum Cost of Gas Rate (per therm)

Issued: April __, 2012
Effective: May 1, 2012
Issued By:

[^0]In Compliance with DG 12- $\qquad$ , Order No. $\qquad$

## New Hampshire Gas Corporation

## Calculation of the Cost of Gas Rate



Pursuant to tariff section 17(d), the Company may adjust the approved cost of gas rate upward on a monthly basis to the following rate:

Maximum Cost of Gas Rate $\quad$| $\$ 2.4366$ per therm |
| :--- |
| $\$ 2.2355$ per therm |

Issued: September 26, 2011 April__, 2012
Effective: October 1, 2011 May 1, 2012

In Compliance with DG 11-054, Order No. 25,218
In Compliance with DG 12- $\qquad$ , Order No. $\qquad$

[^1]
## NEW HAMPSHIRE GAS CORPORATION

## CONVERSION OF GAS COSTS - GALLONS TO THERMS

 SUMMER PERIOD 2012

NEW HAMPSHIRE GAS CORPORATION

CALCULATION OF COST OF GAS RATE
SUPPLY / DEMAND BALANCE
SUMMER PERIOD 2012

|  | PRIOR | MAY-12 | JUN-12 | JUL-12 | AUG-12 | SEP-12 | OCT-12 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDOUT (THERMS) |  |  |  |  |  |  |  | TOTAL

## PROPANE SPOT MARKET PURCHASE COST ANALYSIS

 SUMMER PERIOD 2012|  |  | (1) <br> Mt. Belvieu ${ }^{1}$ |  | (2) Broker Fee |  | (3) Pipeline Fee ${ }^{2}$ |  | (4) PERC Fee |  | (5) <br> Supplier Charge |  |  |  | (7) Trucking to Keene ${ }^{3}$ |  | (8) \$ per Gal. |  | (9) \$ per Therm |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | MAY | 1.2604 | + | 0.0100 | + | 0.1203 | + | 0.0040 | + | 0.0800 | $=$ | 1.4747 | + | 0.0762 | = | 1.5509 | $=$ | 1.6950 |
| 2 | JUN | 1.2683 | + | 0.0100 | + | 0.1203 | + | 0.0040 | + | 0.0800 | $=$ | 1.4826 | + | 0.0762 | $=$ | 1.5588 | $=$ | 1.7036 |
| 3 | JUL | 1.2771 | + | 0.0100 | + | 0.1203 | + | 0.0040 | + | 0.0800 | $=$ | 1.4914 | + | 0.0762 | $=$ | 1.5676 | $=$ | 1.7132 |
| 4 | AUG | 1.2858 | + | 0.0100 | + | 0.1203 | + | 0.0040 | + | 0.0800 | = | 1.5001 | + | 0.0762 | $=$ | 1.5763 | = | 1.7227 |
| 5 | SEP | 1.2946 | + | 0.0100 | + | 0.1203 | + | 0.0040 | + | 0.0800 | $=$ | 1.5089 | + | 0.0762 | $=$ | 1.5851 | $=$ | 1.7323 |
| 6 | OCT | 1.3044 | + | 0.0100 | + | 0.1203 | + | 0.0040 | + | 0.0800 | $=$ | 1.5187 | + | 0.0762 | $=$ | 1.5949 | $=$ | 1.7430 |

1. Propane futures market quotations (http://quotes.ino.com/chart/?s=CLRP_B0.?) on 03/14/12. See Appendix 1.
2. Enterprise TE Products Pipeline Co., FERC tariff 54.12.0, effective 01/01/12 (www.enterpriseproducts.com). See Appendix 2A \& 2B.
3. Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A \& 3B.

NEW HAMPSHIRE GAS CORPORATION
PROPANE INVENTORY \& WEIGHTED AVERAGE COST OF GAS CALCULATION SUMMER PERIOD 2012

LINE NO.


NEW HAMPSHIRE GAS CORPORATION ACTUAL PRIOR PERIOD (OVER)/UNDER COLLECTION SUMMER PERIOD 2011

|  | PRIOR | MAY-11 | JUN-11 | JUL-11 | AUG-11 | SEP-11 | OCT-11 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 SALES (therms) |  | 87,750 | 49,343 | 45,747 | 40,633 | 44,333 | 46,516 | 314,322 |
| 2 COG RATE PER TARIFF |  | \$1.9493 | \$1.9493 | \$2.1945 | \$2.2449 | \$2.2449 | \$2.1145 |  |
| 3 TOTAL REVENUES |  | \$171,050 | \$96,184 | \$100,391 | \$91,217 | \$99,524 | \$98,314 | \$656,680 |
| 4 COMPANY USE |  | 2,371 | 2,243 | 2,127 | 2,237 | 2,224 | 1,458 | 12,660 |
| 5 HEATING DEGREE DAYS (Concord) |  | 244 | 93 | 0 | 7 | 100 | 474 | 918 |
| 6 TOTAL SENDOUT (therms) |  | 59,505 | 47,136 | 43,998 | 45,812 | 46,717 | 80,794 | 323,962 |
| 7 COST PER THERM |  | \$1.8820 | \$1.9420 | \$1.9502 | \$1.9524 | \$2.0003 | \$1.9638 | \$1.9474 |
| 8 TOTAL COSTS |  | \$111,985 | \$91,537 | \$85,806 | \$89,444 | \$93,450 | \$158,666 | \$630,889 |
| 9 ACTUAL (OVER)/UNDER COLLECTION |  | $(\$ 59,065)$ | $(\$ 4,646)$ | $(\$ 14,585)$ | $(\$ 1,774)$ | $(\$ 6,074)$ | \$60,353 | $(\$ 25,791)$ |
| 10 INTEREST AMOUNT |  | (\$50) | (\$137) | (\$163) | (\$186) | (\$197) | (\$124) | (\$857) |
| 11 FINAL (OVER)/UNDER COLLECTION | \$10,929 | $(\$ 48,186)$ | $(\$ 52,969)$ | $(\$ 67,718)$ | (\$69,677) | $(\$ 75,948)$ | $(\$ 15,719)$ |  |

## NEW HAMPSHIRE GAS CORPORATION

INTEREST CALCULATION
SUMMER PERIOD 2012


| New Hampshire Gas Corporation Weather Normalization - Firm Sendout |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Actual Firm Sendout | Base Use | Heat Use | Actual Calendar Month Degree Days | Normal Calendar Month Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather Adjustment | Normal Heat Load | Normalized <br> Firm Sendout | Actual Company Use | Unaccounted $\begin{gathered} \text { For } \\ 2.92 \% \\ \hline \end{gathered}$ | Total Firm Sendout |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
|  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $X(7)$ | (3) $+(8)$ | (1) - (3) + (9) |  | (10-11)*2.92\% | (10) - (11) +(12) |
| May-11 | 59,505 | 44,905 | 14,600 | 244 | 295 | (51) | 59.83 | 3,052 | 17,651 | 62,556 | 2,371 | 1,757 | 61,943 |
| Jun-11 | 47,136 | 44,905 | 2,231 | 93 | 84 | 9 | 23.99 | (216) | 2,015 | 46,920 | 2,243 | 1,305 | 45,982 |
| Jul-11 | 43,998 | 44,905 | 0 | 0 | 16 | (16) | 0.00 | 0 | 0 | 43,998 | 2,127 | 1,223 | 43,093 |
| Aug-11 | 45,812 | 44,905 | 0 | 7 | 31 | (24) | 0.00 | 0 | 0 | 45,812 | 2,237 | 1,272 | 44,848 |
| Sep-11 | 46,717 | 44,905 | 1,812 | 100 | 176 | (76) | 18.12 | 1,377 | 3,189 | 48,095 | 2,224 | 1,339 | 47,210 |
| Oct-11 | 80,794 | 44,905 | 35,888 | 474 | 511 | (37) | 75.71 | 2,801 | 38,690 | 83,595 | 1,458 | 2,398 | 84,535 |
| Total | 323,962 | 269,430 | 54,532 | 918 | 1,113 | (195) |  | 7,014 | 61,546 | 330,976 | 12,660 | 9,295 | 327,611 |


| New Hampshire Gas Corporation <br> Weather Normalization - Sales Rate Residential |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather <br> Adjustment | Normal Heat Load | Normal Firm <br> Billing Cycle <br> Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |
| May-11 | 780 | 18,875 | 6,980 | 11,895 | 507 | 542 | (35) | 23.46 | 821 | 12,716 | 19,696 |
| Jun-11 | 736 | 10,004 | 6,980 | 3,024 | 221 | 263 | (42) | 13.68 | 575 | 3,599 | 10,579 |
| Jul-11 | 741 | 7,894 | 6,980 | 914 | 78 | 73 | 5 | 11.72 | (59) | 855 | 7,835 |
| Aug-11 | 738 | 6,438 | 6,980 | 0 | 1 | 18 | (17) | 0.00 | 0 | 0 | 6,438 |
| Sep-11 | 768 | 7,522 | 6,980 | 0 | 24 | 57 | (33) | 0.00 | 0 | 0 | 7,522 |
| Oct-11 | 772 | 9,138 | 6,980 | 2,158 | 157 | 227 | (70) | 13.75 | 962 | 3,120 | 10,100 |
| Total |  | 59,871 | 41,880 | 17,991 | 988 | 1,180 | (192) | 11.98 | 2,299 | 20,290 | 62,170 |

New Hampshire Gas Corporation

| New Hampshire Gas CorporationWeather Normalization - Sales Rate Commercial |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather <br> Adjustment | Normal Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |
| May-11 | 359 | 68,875 | 35,503 | 33,372 | 522 | 556 | (34) | 63.93 | 2,174 | 35,546 | 71,049 |
| Jun-11 | 363 | 39,339 | 35,503 | 3,836 | 226 | 270 | (44) | 16.97 | 747 | 4,583 | 40,086 |
| Jul-11 | 361 | 37,853 | 35,503 | 2,350 | 82 | 76 | 6 | 28.66 | (172) | 2,178 | 37,681 |
| Aug-11 | 357 | 34,195 | 35,503 | 0 | 1 | 18 | (17) | 0.00 | 0 | 0 | 34,195 |
| Sep-11 | 354 | 36,811 | 35,503 | 0 | 20 | 52 | (32) | 0.00 | 0 | 0 | 36,811 |
| Oct-11 | 351 | 37,378 | 35,503 | 1,875 | 142 | 214 | (72) | 13.20 | 951 | 2,826 | 38,329 |
| Total |  | 254,451 | 213,018 | 41,433 | 993 | 1,186 | (193) | 19.17 | 3,699 | 45,132 | 258,151 |


| Total Summer Season |  |
| :--- | :---: |
| Normal Sales |  |
| May | 90,745 |
| June | 50,665 |
| July | 45,516 |
| August | 40,633 |
| September | 44,333 |
| October | 48,429 |
| Total | 320,321 |

Typical Residential Heating Bill - Fixed Price Option Program
Forecasted 2012 Summer Period vs. Actual 2011 Summer Period

|  |  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 12 MONTHS ENDED 10/2011 |  | Nov-10 | Dec-10 | Jan-11 | Feb-11 | Mar-11 | Apr-11 | Winter Nov-Apr | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Oct-11 | Summer May-Oct | $\begin{gathered} \text { Total } \\ \text { Nov-Oct } \end{gathered}$ |
| 3 | Typical Usage - therms (1) Residential Heating |  | 109 | 150 | 187 | 188 | 166 | 132 | 932 | 90 | 55 | 30 | 30 | 42 | 71 | 318 | 1,250 |
| $\begin{aligned} & 5 \\ & 6 \end{aligned}$ | Customer Charge <br> Delivery Charge: <br> Winter | Summer | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$51.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$51.60 | \$103.20 |
| 7 | First 80 therms @ \$1.1108 | \$1.1108 | \$88.86 | \$88.86 | \$88.86 | \$88.86 | \$88.86 | \$88.86 | \$533.16 | \$88.86 | \$61.09 | \$33.32 | \$33.32 | \$46.65 | \$78.87 | \$342.11 | \$875.27 |
| 8 | Next 120 therms @ \$0.9028 | \$0.9028 | \$26.18 | \$63.20 | \$96.60 | \$97.50 | \$77.64 | \$46.95 | \$408.07 | \$9.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.03 | \$417.10 |
| 9 | Over 200 therms @ \$0.7532 | \$0.7532 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 10 | Base Delivery Revenue Total |  | \$123.64 | \$160.66 | \$194.06 | \$194.96 | \$175.10 | \$144.41 | \$992.83 | \$106.49 | \$69.69 | \$41.92 | \$41.92 | \$55.25 | \$87.47 | \$402.74 | \$1,395.57 |
| 11 | COG Rates (Non-FPO rate; FPO was not offered) |  | \$1.6356 | \$1.6356 | \$1.7608 | \$1.8437 | \$1.8437 | \$2.0445 | \$1.7977 | \$1.9493 | \$1.9493 | \$2.1945 | \$2.2449 | \$2.2449 | \$2.1145 | \$2.0763 |  |
| 12 | Cost of Gas Total |  | \$178.28 | \$245.34 | \$329.27 | \$346.62 | \$306.05 | \$269.87 | \$1,675.43 | \$175.44 | \$107.21 | \$65.84 | \$67.35 | \$94.29 | \$150.13 | \$660.26 | \$2,335.69 |
| 13 | Total Bill |  | \$302 | \$406 | \$523 | \$542 | \$481 | \$414 | \$2,668 | \$282 | \$177 | \$108 | \$109 | \$150 | \$238 | \$1,063 | \$3,731 |
| 14 15 | 12 MONTHS ENDED 10/2012 |  | Nov-11 | Dec-11 | Jan-12 | Feb-12 | Mar-12 | Apr-12 | Winter Nov-Apr | May-12 | Jun-12 | Jul-12 | Aug-12 | Sep-12 | Oct-12 | $\begin{aligned} & \hline \text { Summer } \\ & \text { May-Oct } \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Total } \\ \text { Nov-Oct } \\ \hline \end{gathered}$ |
| 16 17 | $$ |  | 109 | 150 | 187 | 188 | 166 | 132 | 932 | 90 | 55 | 30 | 30 | 42 | 71 | 318 | 1,250 |
| 20 | Customer Charge <br> Delivery Charge:   <br> First 80 therms @ Winter  <br> Next 120 therms $@ \$ 0.1522$ $\$ 1.1522$  <br> Ner $\$ 0.9442$  <br> Over 200 therms @ $\$ 0.7946$ $\$ 0.7946$  |  | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$553.08 | \$92.18 | \$63.37 | \$34.57 | \$34.57 | \$48.39 | \$81.81 | \$354.89 | \$907.97 |
| 21 |  |  | \$27.38 | \$66.09 | \$101.03 | \$101.97 | \$81.20 | \$49.10 | \$426.77 | \$9.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.44 | \$436.21 |
| 22 |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 23 | Base Delivery Revenue Total |  | \$128.56 | \$167.27 | \$202.21 | \$203.15 | \$182.38 | \$150.28 | \$1,033.85 | \$110.62 | \$72.37 | \$43.57 | \$43.57 | \$57.39 | \$90.81 | \$418.33 | \$1,452.18 |
| 24 | Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  | $\begin{array}{\|r\|} \hline \$ 41.02 \\ 4.1 \% \end{array}$ |  |  |  |  |  |  | $\begin{array}{\|r\|} \hline \$ 15.59 \\ 3.9 \% \end{array}$ | $\begin{array}{r} \hline 56.61 \\ 4.1 \% \end{array}$ |
| 26 | COG Rates |  | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$1.7884 | \$1.7884 | \$1.7884 | \$1.7884 | \$1.7884 | \$1.7884 | \$1.7884 |  |
| 27 | Cost of Gas Total |  | \$243.69 | \$335.36 | \$418.08 | \$420.31 | \$371.13 | \$295.11 | \$2,083.68 | \$160.96 | \$98.36 | \$53.65 | \$53.65 | \$75.11 | \$126.98 | \$568.71 | \$2,652.39 |
| 28 | Seasonal COG Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  | \$408.25 |  |  |  |  |  |  | -\$91.55 | \$316.70 |
| 29 |  |  |  |  |  |  |  |  | 24.4\% |  |  |  |  |  |  | -13.9\% | 13.6\% |
| 30 | Total Bill |  | \$372 | \$503 | \$620 | \$623 | \$554 | \$445 | \$3,118 | \$272 | \$171 | \$97 | \$97 | \$133 | \$218 | \$987 | \$4,105 |
| 31 | Seasonal Total Bill Difference from previous year Seasonal Percent Change from previous year Seasonal Percent Change resulting from Base Rates Seasonal Percent Change resulting from COG |  |  |  |  |  |  |  | \$449.27 |  |  |  |  |  |  | -\$75.96 | \$373.31 |
| 32 |  |  |  |  |  |  |  |  | 16.8\% |  |  |  |  |  |  | -7.1\% | 10.0\% |
| 33 |  |  |  |  |  |  |  |  | 1.5\% |  |  |  |  |  |  | 1.5\% | 1.5\% |
| 34 |  |  |  |  |  |  |  |  | 15.3\% |  |  |  |  |  |  | -8.6\% | 8.5\% |

(1) Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking

Typical Residential Heating Bill - Non-Fixed Price Option Program
Forecasted 2012 Summer Period vs. Actual 2011 Summer Period

(1) Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking

NEW HAMPSHIRE GAS CORPORATION
PREMIUM FOR PRE-PURCHASED GALLONS - PRIOR YEAR

|  | $\begin{gathered} \hline \text { Mt. Belvieu } \\ \text { Price } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Pipeline } \\ \text { Fee } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Broker } \\ \text { Fee } \\ \hline \end{gathered}$ |  | PERC |  | Trucking |  | NHGC Price | Contract Volumes | $\begin{gathered} \hline \text { NHGC } \\ \text { Cost } \end{gathered}$ | Plan Price | Contract Volumes | $\begin{aligned} & \hline \text { Plan } \\ & \text { Cost } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Cost } \\ \text { Premium } \end{gathered}$ | Per Gallon Premium |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April '11 | \$1.4996 | + | \$0.1203 | + | \$0.0100 | + | \$0.0040 | + | \$0.0755 | $=$ | \$1.7094 | 140,000 | \$239,316 | \$1.7866 | 140,000 | \$250,124 | \$10,808 | \$0.0772 |
| May '11 | \$1.4679 | + | \$0.1203 | + | \$0.0100 | + | \$0.0040 | + | \$0.0755 | $=$ | \$1.6777 | 105,000 | \$176,159 | \$1.7549 | 105,000 | \$184,265 | \$8,106 | \$0.0772 |
| June '11 | \$1.5505 | + | \$0.1203 | + | \$0.0100 | + | \$0.0040 | + | \$0.0755 | $=$ | \$1.7603 | 105,000 | \$184,832 | \$1.8375 | 105,000 | \$192,938 | \$8,106 | \$0.0772 |
| July '11 | \$1.4897 | + | \$0.1203 | + | \$0.0100 | + | \$0.0040 | + | \$0.0755 | $=$ | \$1.6995 | 140,000 | \$237,930 | \$1.7767 | 140,000 | \$248,738 | \$10,808 | \$0.0772 |
| August '11 | \$1.4912 | + | \$0.1203 | + | \$0.0100 | + | \$0.0040 | + | \$0.0755 | $=$ | \$1.7010 | 105,000 | \$178,605 | \$1.7782 | 105,000 | \$186,711 | \$8,106 | \$0.0772 |
| September '11 | \$1.5572 | + | \$0.1203 | + | \$0.0100 | + | \$0.0040 | + | \$0.0755 | $=$ | \$1.7670 | 105,000 | \$185,535 | \$1.8442 | 105,000 | \$193,641 | \$8,106 | \$0.0772 |
| Total |  |  |  |  |  |  |  |  |  |  |  | 700,000 | \$1,202,376 |  | 700,000 | \$1,256,416 | \$54,040 | \$0.0772 |

NEW HAMPSHIRE GAS CORPORATION

## COMPARISON OF CONTRACT COST TO HYPOTHETICAL SPOT COST WINTER SEASON 2011-2012 TO DATE

| Delivery <br> Month | Contract <br> Price <br> $\mathbf{( 1 )}$ | Contract <br> Volumes <br> $\mathbf{( 2 )}$ | Contract <br> Cost <br> $\mathbf{( 3 )}$ | Average <br> Delivered <br> Spot Price <br> $\mathbf{( 4 )}$ | Contract <br> Volumes <br> $\mathbf{( 5 )}$ | Hypothetical <br> Spot Cost <br> $\mathbf{( 6 )}$ | Incremental <br> Cost $\boldsymbol{I}$ (Savings) <br> of Plan <br> (7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\mathbf{( 1 ) \times ( \mathbf { 2 ) }}$ |  |  | $\mathbf{( 4 ) \times ( \mathbf { 5 ) }}$ | $\mathbf{( 3 ) - \mathbf { ( 6 ) }}$ |
| Nov-11 | $\$ 1.7950$ | 90,000 | $\$ 161,550$ | $\$ 1.7676$ | 90,000 | $\$ 159,080$ | $\$ 2,470$ |
| Dec-11 | $\$ 1.7950$ | 140,000 | $\$ 251,300$ | $\$ 1.6947$ | 140,000 | $\$ 237,263$ | $\$ 14,037$ |
| Jan-12 | $\$ 1.7950$ | 160,000 | $\$ 287,200$ | $\$ 1.5597$ | 160,000 | $\$ 249,560$ | $\$ 37,640$ |
| Feb-12 | $\$ 1.7950$ | 140,000 | $\$ 251,300$ | $\$ 1.5430$ | 140,000 | $\$ 216,024$ | $\$ 35,276$ |
| Total |  |  | $\$ 951,350$ |  |  | $\$ 861,927$ | $\$ 89,423$ |

$+10.4 \%$

NEW HAMPSHIRE GAS CORPORATION

PROPANE PURCHASE STABILIZATION PROGRAM

| LineNo. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Delivery | Pre-Purchases (Gallons) |  |  |  |  |  |  |
| 2 | Month | Apr-12 | May-12 | Jun-12 | Jul-12 | Aug-12 | Sep-12 | Total |
| 3 | Nov-12 | 18,000 | 13,500 | 13,500 | 18,000 | 13,500 | 13,500 | 90,000 |
| 4 | Dec-12 | 28,000 | 21,000 | 21,000 | 28,000 | 21,000 | 21,000 | 140,000 |
| 5 | Jan-13 | 32,000 | 24,000 | 24,000 | 32,000 | 24,000 | 24,000 | 160,000 |
| 6 | Feb-13 | 28,000 | 21,000 | 21,000 | 28,000 | 21,000 | 21,000 | 140,000 |
| 7 | Mar-13 | 22,000 | 16,500 | 16,500 | 22,000 | 16,500 | 16,500 | 110,000 |
| 8 | Apr-13 | 12,000 | 9,000 | 9,000 | 12,000 | 9,000 | 9,000 | 60,000 |
| 9 | Total | 140,000 | 105,000 | 105,000 | 140,000 | 105,000 | 105,000 | 700,000 |
| 10 | Monthly \% | 20.0\% | 15.0\% | 15.0\% | 20.0\% | 15.0\% | 15.0\% |  |

The total hedged volume of 700,000 gallons is unchanged from last year's program.
The monthly \% of pre-purchases in Apr12 - Sep12 is unchanged from last year's program.
The monthly deliveries in Nov12-Apr13 are unchanged from the actual schedule in the current winter period.

PRACTICE | Free Currenof Trading |
| :--- |
| eEook From Forex.com |$\quad 1.26042$

ClearPort , MONT BELVIEU LDH PROPANE Jun 2012 (E)


Free Currency Trading
eBook From Forex.com
1.26833

2012-03-14

ClearPort , MONT BELVIEU LDH PROPANE Jul 2012 (E) (

| FREE 50K | Free Currency Trading eBook From Forex.com |  |
| :---: | :---: | :---: |
|  |  | 1.27708 |

ClearPort , MONT BELVIEU LDH PROPANE Aug 2012 (E)

## PRACTICE

ACCOUNT
Free Currency Trading
eBook From Forex.com
1.28583

2012-03-14

ClearPort , MONT BELVIEU LDH PROPANE Sep 2012 (E)

| FREE 50K | Free Currenoj Trading <br> eBook From Forex.com | $\mathbf{1 . 2 9 4 5 8}$. |
| :--- | :--- | :--- |
|  |  | $2012-03-14$ |

ClearPort , MONT BELVIEU LDH PROPANE Oct 2012 (E) ।

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PRACTICE
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Free Currency Trading
eBook From Forex.com

## RATES (In Cents-per-bbl.)

| ITEM NO. 135 Non-Incentive Rates for Propane (Gulf Coast Origins) <br> [U] All rates in this item are unchanged. |  |  |
| :---: | :---: | :---: |
|  | Origin |  |
| Destination | Arcadia (Bienville Parish, LA) | Mont Belvieu (Chambers Co., TX) |
| Arcadia (Bienville Parish, LA) | -- | 171.16 |
| Calvert City (Marshall Co., KY) | -- | 318.70 |
| Coshocton (Coshocton Co., OH) | 347.71 | 371.45 |
| Dexter (Stoddard Co., MO) | 224.61 | 248.25 |
| Du Bois (Clearfield Co., PA) | 389.17 (1) | 412.38 (1) |
| Eagle (Chester Co., PA) | 409.42 | 433.16 |
| Finger Lakes (Schuyler Co., NY) | 415.02 | 438.34 |
| Floreffe Junction (Allegheny Co., PA) | -- | 353.81 |
| Fontaine (Green Co., AR) | 209.39 | 233.23 |
| Greensburg (Westmoreland Co., PA) | 365.96 (1) | 389.17 (1) |
| Harford Mills (Cortland Co., NY) | 416.44 (1) | 439.83 (1) |
| Kingsland (Cleveland Co., AR) | 185.90 | 197.81 |
| Lebanon (Boone Co., IN) | 268.94 (8) | 292.78 (8) |
| Lima (Allen Co., OH) | 289.63 | 313.60 |
| North Little Rock (Pulaski Co., AR) | 184.86 | 208.71 |
| Oneonta (Otsego Co., NY) | 452.05 (1) | 475.26 (1) |
| Princeton (Gibson Co., IN) | 294.65 | 318.70 |
| Schaefferstown (Lebanon Co., PA) | 420.90 | 444.56 |
| Selkirk (Albany Co., NY) | 482.11 (1) | 505.33 (1) |
| Seymour (Jackson Co., IN) | 254.50 | 278.20 |
| Sinking Spring (Berks Co., PA) | 420.90 | 444.56 |
| Todhunter (Butler Co., OH) | 309.10 | 332.84 |
| Twin Oaks (Delaware Co., PA) | 420.90 | 444.56 |
| Watkins Glen (Schuyler Co., NY) | 394.02 (1) | 417.34 (1) |
| West Memphis (Crittenden Co., AR) | -- | 248.25 (8) |

## PIPELINE RATES

Effective January 1, 2012
FERC 54.12.0

ITEM NO. 135 - Non-Incentive Rates for Propane (Gulf Coast Origins)

|  |  | Origin <br> Mount Belvieu <br> ¢-per-bbl | gal-per-bbl | fee-per-gal |
| :--- | :---: | :---: | :---: | :---: |
| Destination   <br> Selkirk   <br> (Albany Co., NY) See page <br> 12 of 16 505.33 $\mathbf{4 2}$ | 0.1203 |  |  |  |

ITEM NO. 30 - December-through-February Charges
If, during a single calendar month in the period December through February, Shipper receives deliveries at northeast terminals in excess of the total volume delivered to the same Shipper at such terminals during the preceding March-through-November period, a charge of thirty cents (30\$) per Barrel in addition to all other charges shall apply to such excess volume.

|  |  | Origin <br> Mount Belvieu <br> ¢-per-bbl | gal-per-bbl | fee-per-gal |
| :--- | :---: | :---: | :---: | :---: |
| Destination |  |  |  |  |
| Selkirk <br> (Albany Co., NY) | See page <br> 5 of 16 | 30.0 | 42 | 0.0071 |

From: Kirsten Simpson [mailto:k.simpson@northerngastransport.com]
Sent: Tuesday, March 13, 2012 08:16 AM
Subject: Fuel Surcharge email
Northern Gas Transport, Inc.
Box 106
Lyndonville, VT 05851-0106
1-800-648-1075
FAX: 802-626-5039

March 13, 2012
To: All Customers

## Re: Fuel Surcharge

As of Monday, March 12, 2012 the Department of Energy New England average price per gallon of diesel fuel was $\$ 4.250$. All deliveries invoiced from Sunday, March 18, 2012 through Saturday, March 24, 2012 will be line item assessed at $32.5 \%$ fuel surcharge.

Thank you and should you have any questions, please contact Susan Noyes at 1-800-648-
1075 extension 223.
Best Regards,

Bruce Grant
President/Owner

Northern Gas Transport Inc. - Selkirk to Keene

| Gallons | Base Rate | Base Charge | Fuel Surcharge Rate | Surcharge | Total Charge | Total Rate Per Gallon |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9,200 | \$0.0575 | \$529.00 | 20.00\% | \$105.80 | \$634.80 | \$0.0690 |
| 9,200 | \$0.0575 | \$529.00 | 20.50\% | \$108.45 | \$637.45 | \$0.0693 |
| 9,200 | \$0.0575 | \$529.00 | 21.00\% | \$111.09 | \$640.09 | \$0.0696 |
| 9,200 | \$0.0575 | \$529.00 | 21.50\% | \$113.74 | \$642.74 | \$0.0699 |
| 9,200 | \$0.0575 | \$529.00 | 22.00\% | \$116.38 | \$645.38 | \$0.0702 |
| 9,200 | \$0.0575 | \$529.00 | 22.50\% | \$119.03 | \$648.03 | \$0.0704 |
| 9,200 | \$0.0575 | \$529.00 | 23.00\% | \$121.67 | \$650.67 | \$0.0707 |
| 9,200 | \$0.0575 | \$529.00 | 23.50\% | \$124.32 | \$653.32 | \$0.0710 |
| 9,200 | \$0.0575 | \$529.00 | 24.00\% | \$126.96 | \$655.96 | \$0.0713 |
| 9,200 | \$0.0575 | \$529.00 | 24.50\% | \$129.61 | \$658.61 | \$0.0716 |
| 9,200 | \$0.0575 | \$529.00 | 25.00\% | \$132.25 | \$661.25 | \$0.0719 |
| 9,200 | \$0.0575 | \$529.00 | 25.50\% | \$134.90 | \$663.90 | \$0.0722 |
| 9,200 | \$0.0575 | \$529.00 | 26.00\% | \$137.54 | \$666.54 | \$0.0725 |
| 9,200 | \$0.0575 | \$529.00 | 26.50\% | \$140.19 | \$669.19 | \$0.0727 |
| 9,200 | \$0.0575 | \$529.00 | 27.00\% | \$142.83 | \$671.83 | \$0.0730 |
| 9,200 | \$0.0575 | \$529.00 | 27.50\% | \$145.48 | \$674.48 | \$0.0733 |
| 9,200 | \$0.0575 | \$529.00 | 28.00\% | \$148.12 | \$677.12 | \$0.0736 |
| 9,200 | \$0.0575 | \$529.00 | 28.50\% | \$150.77 | \$679.77 | \$0.0739 |
| 9,200 | \$0.0575 | \$529.00 | 29.00\% | \$153.41 | \$682.41 | \$0.0742 |
| 9,200 | \$0.0575 | \$529.00 | 29.50\% | \$156.06 | \$685.06 | \$0.0745 |
| 9,200 | \$0.0575 | \$529.00 | 30.00\% | \$158.70 | \$687.70 | \$0.0748 |
| 9,200 | \$0.0575 | \$529.00 | 30.50\% | \$161.35 | \$690.35 | \$0.0750 |
| 9,200 | \$0.0575 | \$529.00 | 31.00\% | \$163.99 | \$692.99 | \$0.0753 |
| 9,200 | \$0.0575 | \$529.00 | 31.50\% | \$166.64 | \$695.64 | \$0.0756 |
| 9,200 | \$0.0575 | \$529.00 | 32.00\% | \$169.28 | \$698.28 | \$0.0759 |
| 9,200 | \$0.0575 | \$529.00 | 32.50\% | \$171.93 | \$700.93 | \$0.0762 |
| 9,200 | \$0.0575 | \$529.00 | 33.00\% | \$174.57 | \$703.57 | \$0.0765 |
| 9,200 | \$0.0575 | \$529.00 | 33.50\% | \$177.22 | \$706.22 | \$0.0768 |
| 9,200 | \$0.0575 | \$529.00 | 34.00\% | \$179.86 | \$708.86 | \$0.0771 |
| 9,200 | \$0.0575 | \$529.00 | 34.50\% | \$182.51 | \$711.51 | \$0.0773 |
| 9,200 | \$0.0575 | \$529.00 | 35.00\% | \$185.15 | \$714.15 | \$0.0776 |
| 9,200 | \$0.0575 | \$529.00 | 35.50\% | \$187.80 | \$716.80 | \$0.0779 |
| 9,200 | \$0.0575 | \$529.00 | 36.00\% | \$190.44 | \$719.44 | \$0.0782 |
| 9,200 | \$0.0575 | \$529.00 | 36.50\% | \$193.09 | \$722.09 | \$0.0785 |
| 9,200 | \$0.0575 | \$529.00 | 37.00\% | \$195.73 | \$724.73 | \$0.0788 |
| 9,200 | \$0.0575 | \$529.00 | 37.50\% | \$198.38 | \$727.38 | \$0.0791 |
| 9,200 | \$0.0575 | \$529.00 | 38.00\% | \$201.02 | \$730.02 | \$0.0794 |
| 9,200 | \$0.0575 | \$529.00 | 38.50\% | \$203.67 | \$732.67 | \$0.0796 |
| 9,200 | \$0.0575 | \$529.00 | 39.00\% | \$206.31 | \$735.31 | \$0.0799 |
| 9,200 | \$0.0575 | \$529.00 | 39.50\% | \$208.96 | \$737.96 | \$0.0802 |
| 9,200 | \$0.0575 | \$529.00 | 40.00\% | \$211.60 | \$740.60 | \$0.0805 |


[^0]:    Michael D. Eastman
    Treasurer

[^1]:    Michael D. Eastman
    Treasurer

